

Women Leadership and Negotiation Summer Academy 6-10 August 2018, Austria

Dear Parents,

Hi, we are Claudia and Neha, two lawyers from Vienna and Mumbai who will be leading the **Women Leadership and Negotiation Summer Academy** in Austria this summer.

We assume your daughter has familiarized you with the program we have put together for **15 outstanding young women** who will be selected from around the world to join us for a week. This program will not only support them to reach the careers they deserve but will also be a significant stepping stone in their personality development.

We also assume, that this letter is in front of you, because you have raised an **extraordinary and very smart daughter**, who is ready to take on the world and head into a stellar career.

At the same time, we know from our own hard learned experience (and we assume you have from yours), that **it is not easy for women**, even today, no matter how talented, driven or smart, to fight their way to the careers they really deserve. Confidence, self-belief, finding the right personal and professional mentors, courage to speak one's opinions, learning how to ask for what we deserve, leading and being led along the way and knowing how to communicate effectively are all critical elements of today's success stories. But some stories always stand out. **International exposure, leadership and personality training, and a high-quality mentorship program** are some experiences that can change your daughter's life.

Providing such life changing and career boosting experiences is exactly what we do. Our unique summer academy consists of 5 days during which your daughter will be living and learning with the both of us in an old castle in Austria, working on her skills and involving herself in a number of highly interactive challenges and coaching that will help her foster the best version of herself and prepare her for all challenges she is going to face ahead, both professional and personal.

We will cover everything from how to land a top job to how to get into a top LLM program, from professional communication and leadership to legal negotiation and other skills. We will work in small groups, have lectures, presentations, discussions, interviews and also work one on one with each of our students to help them identify their personal challenges and face them head on to reach their goal, no matter how big it is. By means of continued interaction with other top females from around the world, constant learning, feedback and coaching, we aim to transform the confidence and outlook of your daughter and her career forever.

We prepare her to get into a top university or land a top job. And we are ready to put our own names under letters that recommend her for her outstanding qualifications once we see she is ready. As a Harvard graduate and Fulbright scholar, Claudia has helped many young women to get to the world's top programs and jobs and we are committed to work with your daughter to do the same.

As a parent, we understand that you might be concerned about your daughter travelling to a foreign and possibly far off country. Please be assured that the safety of your daughter is our number one priority. Austria is a very safe country and we will all be staying in an old country house/renovated castle on the countryside, rented just for us. We will be a small group of 15-20 women who live and travel together all the time during

the week. We both will live in the same castle as our 15 superwomen and take responsibility of the wellbeing of your girl.

This Academy is about stepping up to new opportunities. It is about empowerment. It is about finding your voice and not being afraid to speak your mind and pursue lofty goals. It is about not being afraid to dream big and acquiring the skills and mindset to get there. It's about grit and grace. It is everything that your daughter deserves to have in her life.

We would be honoured to have her join us and 15 of the brightest young women from around the world for our summer academy in Austria from 6 to 10 August this year and look forward to hearing from you and her!

This letter is to encourage you to reach out to us with any questions you might have about the course or anything surrounding it. Please feel free to personally get in touch with us any time, either by emailing at office@necademy.com or calling Claudia personally on 0043 68864390038.

Together, we can help turn your daughter's dreams into a clear vision, her wishes into step by step goals and her career into something extraordinary!

Faithfully yours,
Claudia Winkler and Neha Talele



PS: If you are from **India** and have any doubts about the travel to Austria, please don't hesitate to contact Neha Talele, Co-coach and Principal Associate at the Academy. Neha is a lawyer from Mumbai and has travelled to Austria multiple times. Having spent 4 months in Vienna last year and travelling across Europe, she will be happy to talk to you about any concerns that you might have about the stay or travel. She too (and her parents!) had many questions about her first trip and she is happy to help. She can be reached at neha@necademy.com or on her cell no. +91 9987006419.